CAPABILITIES STATEMENT



CERTIFICATIONS



NAICS: 541511, 541512, 541513, 541519

CORPORATE OVERVIEW

- Red Falcon Ventures is a tribally-owned certified SBA 8(a) Small Disadvantaged Business providing technical and professional services across U.S. Federal Agencies and the Department of Defense.
- As a Joint Venture between Poarch Creek Indian Government Services (PCI-GS) and Cognizance Technologies, Red Falcon has a depth of expertise in providing federal agencies with advanced technology capabilities and complex program management support for large contracts in both Federal Civilian and Defense agencies.
- Red Falcon Ventures constantly strives to manage our business efficiently and effectively so that we can pass cost savings on to our clients and deliver the best overall value. We are especially proud of our contract start-up skills and have a proven transition process that allows for immediate performance accountability coupled with onboarding key personnel to ensure customer support continuity and long-term satisfaction. Our people are our most important asset and we invest heavily in recruiting and retaining industry-leading talent.

KEY BUSINESS AREAS



Digital Transformation

- Automated CI/CD pipelinesas-a-service
- Integrated security testing
- Continuous O&M & monitoring
- RPA Bot Workflow Automation



Acquisition Support

- Full Lifecycle Contract Administration
- Acquisition Data Analysis & Reporting
- Acquisition Systems Support



Management Consulting

- Customer & Employee Experience
- IT Strategy
- Human Capital and Workforce Management
- Management Dashboards



Program Support

- Business Process Analysis& Improvement
- Full Lifecycle Program & Project Management (PMI, CMMI, ISO principles)
- Training
- Helpdesk Support



Cloud Computing

- Cloud Architecture & DevSecOps
- Cloud-native
 Development
- AWS Cloud Migration



Data Analytics

- Health Informatics & Clinical Data Management
- Specialized Analytics Tools: R Shiny & Jupyter Notebooks
- Blockchain-based Solutions for Data Exploration & Prototyping
- AI/ML Modeling, Deployment,
 & Monitoring











BENEFITS OF TRIBAL 8(a) SOLE SOURCINC

NEFITS OF TRIBAL 8(a) SOLE SOURCING			
FEATURE	BENEFIT		RED FALCON VENTURES
FRIBALLY-OWNED SUPER 8(a)	Can receive non-competitive sole source awards up to \$100M DoD Can receive non-competitive sole source awards up to \$25M at FedCiv Agencies (non-DoD) Sole source awards above \$100M / \$25M possible with J&A Tribal 8(a) awards are not protestable per 13 CFR 124.517(a)		
CT NEGOTIATIONS	Reduced risk and ambiguitiesBest value pricingFull understanding of costs and staf	fing	
STREAMLINED PROCUREMENT	Reduced acquisition cycle-days notSupports mission readiness	months	
SAVINGS	Lowered administrative costsHigh-Level SOW and LOE		
BUSINESS GOALS	SBA credit for small business promotion		
IED CONTRACTOR	Contractor qualifications are known	1	
H CREEK INDIANS	Substantial financial resourcesProven performance record		

Receive Tier 2 "Spend Under Management" (SUM) Credit (OMB Memo M-22-03 Dec 2, 2021

CLIENTS SUPPORTED

CREDIT

WHY CHOOSE US



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DIREC

SMALL I

POARCH

CATEGORY MANAGEMENT

U.S. Department of State



U.S. Department Of Health And Human Services



U.S. Department Of Agriculture



U.S. Department of Defense



U.S. Department of Transportation



U.S. Army Corps of Engineers



Revenue Service



U.S. Army



Defense Health

U.S. Department of the Interior



U.S. Department of Justice



U.S. Department of Homeland Security

01

DEEP INDUSTRY EXPERIENCE

Coupled with our reputable and decades' worth of experienced staff, tested and proven tailored solutions, and vast understanding of agency missions, we deploy the best resolutions to the government's most complex problems. We bring efficiency and integrity to everything we do.



RAPID VALUE CREATION

We are especially proud of our ability to quickly enhance organizational performance and deliver high-quality products, ensuring short-term and long-term customer satisfaction. Our effective contract start-up skills, proven transition processes, proficient onboarding of key personnel, and continual customer support guarantee our impactful added value.



CULTURE

Our people are our most important asset. We invest heavily in recruiting, retaining industry-leading talent, and ensuring our employees are current in industry practices and certifications.

TRIBAL 8(a) SOLE SOURCE PROCESS

02. Send Sole Source Intent Letter to SBA Specialist

04. KO Negotiations With Contractor



06. START WORK



01. Contracting Authority

Develop SOW Sec. 124.502 (a), Budget and Letter of Intent Sec 124.502 (b)



03. SBA Verifies Eligibility, Sends Acceptance Letter to the KO Sec 124.508 (a-c)





